Sector Document Type

: Trading : Investor Brief (Confidential)

South Asia's Shopping Hub Ratmalana



Promoted By: S.J. Key Strategies (Pvt) Ltd

Sector	Trading
Geographical Location	250 Acre Land Ratmalana, 16 Km from Colombo
Project Size	US \$250 Million
Project Description	The shopping mall will span over 200 acres with over 50 acres of Car Parking Space and the
	mall will host of international high-end fashion brands, Southeast Asia's largest aquarium, a 16-screen Cineplex, and a comprehensive selection of world cuisine.
	1.First Floor – 'Fashion Venue' : to bring down famous fashion companies such as Zara
	MNG Massimo Dutti Paul Smith Armani Hugo Boss Gap Jaspal Mikimoto Swarovski
	Greyhound Coach D'Mond Prestige Code 10 Footwork H&M
	2. Second Floors – 'Lifestyle and Leisure': Sony Samsung Bose Bang & Olufsen QI. Shiseido
	Salon Asia Books Toshiba
	3. Third Floors – 'Car Showrooms' : Aston Martin Lotus BMW Maserati Ferrari Lamborghini
	4. The Fourth Floor – 'I.T. World' and more restaurants & Hotel Chains & VIP Cinema
	Experience
Fringe benefits and incentives	Tax Concessions shall be granted by the Government of Sri Lanka Duty Free facilities can
offered by the government	be given for the importation of raw material, equipment, machinery etc under the Board
	of Investment Invectives.
Significance of the project	Because of open market free economy policies it has greater Financial Returns on
	Investment furthermore the Foreign Investor are allowed to have 100% ownership of their
	investment that means to gain large profits by Investing in Projects. Market share will be
	high in Sri Lanka as it is emerging as booming economy in South Asia and Sri Lankan
	Economic Growth will grow rapidly in the coming years.
Major economic and social	• It has been said to be providing employment opportunities to about 2000 professionals
benefits	after the full range of operations of the IT Park.
	 Derives innovation and productivity.
	 It helps to Build High growth Industries.
	 It will create new sectors and jobs and way of doing Business.
Concessions and benefits offered	Customs duty, and PAL exemptions on imports of capital goods (for large scale
by government	undertakings) For the importation of project related plant, machinery or equipment, the
	applicable customs duty, VAT and PAL will be deferred/ exempted during the project
	implementation period, and the said deferment will be treated as an exemption on the
	fulfillment of the conditions specified by the Board of Investment of Sri Lanka.
Current Status	Project can be initiated with immediate effect.
Reasons to invest	• High Profit Margins. Government aims to make Sri Lanka a strategic hub in the coming
	next three years.
	• It has more stabilized economy in South Asia. Foreign investors are allowed 100%
	ownership of their investment.
	• Because of the healthy and safe and sound environment for investment IT/BPO
	outsourcing industry grow to US\$1 billion in 2015 and it will grow more in the later coming
	years.

Recommended way forward	1. Exclusive Mandate authorizing Local Promoter to participate on behalf of the
	Investor / Developer
	2. Submission of Expression Of Interest
	3. Submission of Initial Screening Documents by the proponent including proof of
	funds
	4. Signing of Coorporation Agreement with the responsibility matrix
	5. Submission of Preliminary Proposal
	6. Obtaining in principal go ahead by the authorities
	7. Develop a detailed proposal with the help of a local promoter after carrying out
	a feasibility study
	8. Preparation of a fund raising model and a commercial proposal
	9. Final approval and financial closure.
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